

HOLIDAY BUSINESS
GOOD ALL OVER U. S.

South and West Particularly
Have Plenty of Money
to Spend.

BIG CROPS, HIGH PRICES
BRING ON TRADE BOOM

Products of Kansas Alone During
Year Are Estimated to Be
Worth \$90,000,000.

NEW YORK, December 1.—Reports
received from many points in the west
and south indicate that the holiday
season just entered upon will break
all records for retail business. For
the first time in many years every sec-
tion of the United States seems to have
money to spend for luxuries as well as
for necessities.

Nowhere is the improvement more
marked than in the south, where the
depression that has made that section
lag behind the rest of the country has
at last lifted. The change there has
been wrought largely by an advance in
the price of cotton and by the fact that
growers were enabled by the special
financing measures taken after the out-
break of war to low prices.

Reports From Everywhere.

From all parts of the country, how-
ever, come similar reports of record
bank clearings, mills that were idle
running at capacity, dividends be-
ing resumed and increased, and mer-
chants stocking up shelves that had
long been empty. The recovery has
been due only in part to the receipt of
war orders, big crops sold at high
prices, and the demand for commodities
for export has provided spending
money at centers. Railroad earnings
are showing marked gains in gross re-
venues, and with the operating econo-
mies effected the net earnings are show-
ing proportionate gains on most of the lines. For
the first time in a great many years
the lumber trade is beginning to expe-
rience prosperity.

Kansas City has not felt such an at-
mosphere of cheerfulness in many
years as has resulted from big crops
and increased output from mines and
factories. The war has brought
Kansas, Oklahoma, Arkansas, southern
Nebraska, southern Iowa and western
Missouri are all sending buyers to
Kansas City. Products of the state of
Kansas alone were worth \$90,000,000
last year.

Business Good in South.

Business conditions in the Mississippi
valley are vastly better this season
than for two years past, in the opinion
of leading wholesale and retail dealers
of Memphis. New Orleans jobbers say
that November business was unusually
heavy. Wholesalers report increases
in business for that month of from 50
to 100 per cent.

Business throughout North Carolina
is improving rapidly. President Park
of the Chamber of Commerce says
that the result of the practice of econo-
my in the south has been the pro-
vision of more money for commerce
shopping than has been seen for a
number of years. In Birmingham the
merchandise trade is showing a
working at their maximum capacity
and the pay rolls are correspondingly
big. Montgomery reports that diversi-
fication of crops has brought better
times. Nashville cites a big increase
in local railway earnings as evidence
of business conditions in Tennessee.

Big Stocks in Atlanta.

Atlanta stores have laid in unusually
large stocks to be ready for an ex-
pected big holiday trade. People in
Georgia seem to have more money, and
they are spending it in a way to indi-
cate a belief in the arrival of better
days. Waycross, Ga., is celebrating a
prosperity week.

In the Northwest.

Chicago merchants say that collections
are better, and that orders in
many lines are picking up. Bank clear-
ings in St. Paul broke all records yester-
day, and bankers, wholesalers and
railroad executives all report much bet-
ter conditions. Retail business in St.
Louis is said to be better now than
ever before. November made a new
high record. Indianapolis has expe-
rienced a big increase in building per-
mits and post office receipts. In De-
troit practically all of the factories are
rushed with work, and there has been
an increase of \$6,000,000 in population in
the last ten months. Minneapolis flour
mills shipped in the first quarter of
the 1915-16 crop year 4,600,000 barrels,
a new high record by more than 1,000,
000 barrels.

Salt Lake City says that nearly all
lines in the intermountain territory are
doing a heavier business. The recent
advance in the price of silver and other
metals has stimulated prosperity. Mon-
tana has marketed 30,000,000 bushels of
wheat.

Copper and zinc mining industries
have never been so active, and em-
ployees are drawing 15 per cent more
pay than usual. Denver reports ex-
ceptionally prosperous conditions, with
money easy and collections improving.
San Francisco says that in addition to
the gains due to the exposition, im-
provement has been seen all along the
Pacific slope. Seattle business bet-
ter than for four years past, and Port-
land merchants report a big early holi-
day trade.

Mrs. Melinda Wiltshire, eighty-seven,
widow of Weedon Wiltshire, died at
Mine Run, Orange county, Va. She is
survived by six children, thirty-one
grandchildren and thirty great-grand-
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—there are
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Sterling Gum
The 7-point gum
is "Sterling purity"

COMMITTEE TO ARRANGE
FOR "THRIFT" CAMPAIGN

Appointments Made by President
Haynes of Local Chapter, In-
stitute of Banking.

The committee of the local chapter
of the American Institute of Banking
which is to arrange for the "thrift"
campaign to be held in this city begin-
ning January 1, 1916, has been ap-
pointed by President Harry V. Haynes,
as follows:

F. B. Devereaux, National Savings and
Trust Company; J. M. Rordian, cashier
Bank of Commerce and Savings; E. S.
Wolfe, cashier District National Bank;
John Poole, president Federal National
Bank; Herbert Smith, National Savings
and Trust Company; Joshua Evans,
cashier Riggs National Bank; Avon M.
Neutans, Robert V. Fleming, Riggs Na-
tional Bank; Ross E. Pollock, John
A. Petty, Home Savings Bank; F.
R. Pettit, Washington Southern Bank;
John E. Fugitt, American Security and
Trust Company; R. L. Newhouse, Mun-
sey Trust Company; H. W. Ireland,
Home Savings Bank; W. Spald,
Hibbs & Co.; F. G. Addison, Jr., Home
Savings Bank; L. C. Eckloff, National
Metropolitan Bank; R. S. Stuntz, Park
Savings Bank; Burdette Kelly, office
of controller of the currency; Charles
T. Beaumont, Riggs National Bank.
J. Miller Kenyon is to deliver the
last of a series of law lectures before
the chapter tomorrow night at its
headquarters, 1214 F street northwest.
The chapter is to hold its second open
meeting of the season December 2,
when an extensive entertainment pro-
gram is to be presented.

"Million Dollar Dolls."

The "Million Dollar Dolls," a noted
burlesque organization of the Columbia
amusement circuit, will appear at the
Gayety Theater next week in a two-
act musical burlesque, entitled "Hotel
De Gink," with rough-house methods
eliminated, and replaced by snappy
comedy, sparkling action and a pleas-
ing amount of frivolity now and then.
Most of the time the comedians are
furnishing fun on the stage, but when
they are not the "beauty chorus" of
twenty-two adds coloring to the stage
picture, and sings the latest metro-
politan hits and dances.

The company is headed by Lew Hil-
ton and Lester Allen, and includes Bob
Ferna, Frances St. Clair, Edna Stea-
dons, Roney and Gibson, and the Unit-
ed Trio and Savoy.

Crandall's.

"The Unfaithful Wife" will be the
photoplay attraction at Crandall's from
Sunday until Wednesday, with Robert
B. Mantell, the tragedian, and Gene-
vieve Hammer pictured in the leading
roles.

The play deals with a woman loved
by two men, one of them her hus-
band. The picture cast shows Stuart
Holmes as the villain, and Shadow
Lawn, at Elberon, N. J., which has
been chosen for the summer White
House, it is said, to serve as the setting
for many of the scenes. Thursday and
Friday "The Grey Mask" will be shown,
with Edwin Arden and Barbara Ten-
nenty, pictured in the leading roles. It
is a story of the underworld. Saturday
Clayton Hanson will be pictured in "The
Primrose Path," in five parts, from the
play by Bayard Veiller, author of
"Within the Law."

Leader.

Blanche Sweet, who is appearing as
a star exclusively in photoplay pro-
ductions of the Jesse L. Lasky fea-
ture company, is pictured as Diane in
the photo production, "The Secret Or-
chard," founded on the novel by Agnes
and Egerton Castle, which will be
shown Sunday at the Leader Theater.
It is a story of a woman who has a
hidden talent of character derived from
her mother. Monday and Tuesday
Pauline Frederick, the emotional ac-
tress, will be pictured in the title role
of "Zaza." Wednesday and Thursday
Hazel Dawn will be seen in "The
Masqueraders," a photoplay of the
drama, by Henry Arthur Jones, the
noted English playwright, and Friday
and Saturday Mary Pickford, the screen
favorite, will be featured in the photo-
play "Rags," a story which deals with
the life of a girl from the lowest
stratum to the highest in both social
and financial life. The Leader orches-
tra accompanies all pictures.

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JUVENILE COURT NEEDS
PROBATION OFFICERS

Their Usefulness in Non-Support
Cases Is Set Forth by Judge
Latimer.

Speaker Lauds the Associated Char-
ities—Walter S. Ufford Discusses
Value of Co-Operation.

That the Associated Charities will
have to be called upon to provide pro-
bation officers for the juvenile court,
unless Congress answers the appeal
for additional officers, was the state-
ment of Judge J. Wilmer Latimer of
the juvenile court in addressing a gath-
ing of members and friends of the
northeast conference of the Associated
Charities last night at the new North-
east Masonic Temple, 8th and F streets
northeast.

Probation officers to investigate, es-
pecially non-support cases, he said, are
needed. The speaker told of the co-
operation of the Associated Charities
with the juvenile court and praised
the work of the charities.

Difficult to Obtain Evidence.

Judge Latimer said that in the mat-
ter of securing evidence in cases there
is considerable difficulty at present in
the juvenile court. In many cases, it
is the word of the husband against
that of the wife, he said. He explained
that considerable aid in giving infor-
mation because he failed to support his
family the husband did not think the
charities was his friend, but in the
view of Mr. Ufford the family was be-
friended, because the husband was
made to work down there and thus aid
in the support of his family.

He told of the difference in the ap-
pearance of the majority of the men
of the court, he said, that when he
was a year at Occoquan. He said that
instead of coming away from there with
their heads hanging down they walk
out erect, with clean, clear faces and
are ready to begin all over again.

Miss Louise Beall, assistant, sec-
retary of the central office of the Asso-
ciated Charities, related her expe-
riences in dealing with certain cases.
Dr. Percival Hall, president of the Co-
lumbia Institution for the Deaf, pre-
sided.

Walter S. Ufford's Theme.

Walter S. Ufford, general secretary
of the Associated Charities, also spoke
on co-operation. He opened his address
by declaring that the Associated Char-
ities gets a great many knocks and
that there are many knockers. The
speaker said the Associated Charities
would not be able to accomplish very
much if it was not for the good will of
the people.

Taking up the present non-support
law, Mr. Ufford said it was a model one
and that it is being copied by many
states of the Union. He told of the ex-
cellent work done in the juvenile court
since the law went into effect, and said
that a majority of the men who were
taken before that court to answer a
charge of non-support are glad to be
given the opportunity to go out and
make good, rather than to go down to
Occoquan and work for \$2 a week, which
is given to the support of their fami-
lies. It is better that the men should
be made to do their part in supporting
their families, he said, than to have
the wives and children depending on
the charities or institutions.

Speaking of the work done by the
Associated Charities, he explained that
there are thousands of names of fami-
lies "carded" in its office. On the
backs of these cards, the family are the
names of all agencies in Washington
that are interested in that particular
family, which means that each is a
friend of that family. The charities
last year befriended 2,467 families, he
said, adding that in using the word
"befriended" he did so in a very broad
sense.

Action "Befriended" Family.

Mr. Ufford explained that when the
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CONGESTION OF FREIGHT
AFFECTS EXPORTS ONLY

Domestic Traffic in New York Has
Not Been Interrupted, Rail-
road Officials Say.

NEW YORK, December 1.—Remedies
for the congestion of freight at New
York and other coast cities are sought
by a committee of railroad operating
officials which met at the offices of
the Trunk Line Association here today.
The most important question is how
to avoid the further establishment of
embargoes on export freight already
applied in part by the Pennsylvania,
Lackawanna, and the Baltimore and
Ohio railroads. The committee will
meet daily to find ways to maintain a
regular movement of export traffic. The
co-operation of shippers and steamship
companies will be enlisted to expedite
freight movement and prevent an in-
crease of the congestion.

It is officially stated that the railroads
wish to avoid the declaration of a gen-
eral embargo on all export traffic if
possible. An early decision by the in-
terstate commerce commission raised
on the question by the railroad com-
panies, whether they will be permitted
to impose a demurrage charge upon
grain held in cars as well as that held
in elevators, would aid in solving their
problems, railroad officials say.

One feature of the freight conges-
tion emphasized by all railroad officials
is that the delivery of domestic freight
has not been interrupted by the ac-
cumulation of materials destined for
export. The embargo so far declared,
it is asserted, are intended chiefly to
promote the movement of freight for
domestic consumption.

The Pennsylvania Railroad Company
announces that it now has on its lines
east of Pittsburgh and Erie 4,351 cars
of freight for export through New
York; 2,000 cars of freight un-
loaded on New York piers awaiting
orders and 2,000 cars loaded with
freight for delivery or in movement
through the New York terminal dis-
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would not be able to accomplish very
much if it was not for the good will of
the people.

Taking up the present non-support
law, Mr. Ufford said it was a model one
and that it is being copied by many
states of the Union. He told of the ex-
cellent work done in the juvenile court
since the law went into effect, and said
that a majority of the men who were
taken before that court to answer a
charge of non-support are glad to be
given the opportunity to go out and
make good, rather than to go down to
Occoquan and work for \$2 a week, which
is given to the support of their fami-
lies. It is better that the men should
be made to do their part in supporting
their families, he said, than to have
the wives and children depending on
the charities or institutions.

Speaking of the work done by the
Associated Charities, he explained that
there are thousands of names of fami-
lies "carded" in its office. On the
backs of these cards, the family are the
names of all agencies in Washington
that are interested in that particular
family, which means that each is a
friend of that family. The charities
last year befriended 2,467 families, he
said, adding that in using the word
"befriended" he did so in a very broad
sense.

Action "Befriended" Family.

Mr. Ufford explained that when the
charities had a husband sent to Occo-
quan because he failed to support his
family the husband did not think the
charities was his friend, but in the
view of Mr. Ufford the family was be-
friended, because the husband was
made to work down there and thus aid
in the support of his family.

He told of the difference in the ap-
pearance of the majority of the men
of the court, he said, that when he
was a year at Occoquan. He said that
instead of coming away from there with
their heads hanging down they walk
out erect, with clean, clear faces and
are ready to begin all over again.

Miss Louise Beall, assistant, sec-
retary of the central office of the Asso-
ciated Charities, related her expe-
riences in dealing with certain cases.
Dr. Percival Hall, president of the Co-
lumbia Institution for the Deaf, pre-
sided.

Walter S. Ufford's Theme.

Walter S. Ufford, general secretary
of the Associated Charities, also spoke
on co-operation. He opened his address
by declaring that the Associated Char-
ities gets a great many knocks and
that there are many knockers. The
speaker said the Associated Charities
would not be able to accomplish very
much if it was not for the good will of
the people.